

17. Describe the useable components (e.g., paper and ink) of your voting system solution, including whether or not they are proprietary, have to be replaced by purchasing directly from you, or can be replaced commercially through other vendors?

The following is an example of the usable components of our Verity Voting system. The list of consumables may vary depending on the voting method and Verity configuration the State chooses.

**Non-Proprietary:**

- Thermal paper roll
- Toner cartridges
- Printer drum kits
- Headphone covers
- CMOS battery (coin battery for Verity voting device tablet)
- Ballot stock

**Proprietary:**

- Verity Key (security device)
- vDrive (portable media devices)
- Verity voting device battery

18. For budget purposes, please provide an estimated cost of your voting system solution, including hardware, software, any necessary licenses, peripherals, implementation, decommissioning, training, and maintenance.

For the State of Georgia's budget planning purposes, Hart presents below the estimated 10-year cost of our voting system solution for Method 1 and Method 2. This estimated cost includes hardware, software, any necessary licenses, peripherals, implementation, decommissioning, training, and maintenance for each method. The cost presented here is based on current list pricing. Should the State decide to issue a formal solicitation to procure a statewide voting system solution, we will provide discounted pricing.

The Verity configuration suggested to accommodate each of the two methods includes the number of devices shown in response to **Question 4**. Each configuration also includes the appropriate number of instances of the following components:

- Election management system (for use at the State Entity level)
- High-speed scanning/adjudication solution

- Tabulation/reporting software

Estimated list-pricing cost for each configuration Hart suggests follows:

**Method 1 (10 years) – \$68,465,593**

**Method 2 (10 years) – \$174,112,997**

19. For budget purposes, is there an option to lease equipment instead of purchasing equipment under your solution? If so, please provide an estimated cost to lease each component of your proposed solution where leasing is an option and whether the leasing option includes updates to the software.

Hart offers leasing options that will enable the State of Georgia to gain the benefits of adopting the secure, modern Verity Voting system without having to fund the entire system up front. **The first payment will not be due until 12 months after the purchase date.**

Hart's leasing program is flexible; we will work with the State to identify the most favorable option. At the end of the term, equipment ownership transfers to the State. Ongoing use of Verity software and system support, including software updates, are covered under the annual license and support agreement described in the sample Verity Master Agreement, which is available upon request.

The leasing option will be provided as an expression of interest, subject to audit analysis and mutually acceptable documentation. It will not be a binding commitment. The terms outlined herein are subject to change and rates may be indexed to current market at time of purchase.

20. Describe your proposed solution's technical support system, including, but not limited to, how it will provide ongoing software and system support; conduct regular source code auditing and analysis; escrow source code; share information about source code auditing and reviews; share information about each code release; and offer security enhancements for state and local officials.

In selecting Hart, the State of Georgia will have 24/7 access to expert support for your Verity system. Our Customer Support Center and Hartline tracking system provide elections personnel a consistent source for technical and operational support via phone or email through. Using these resources, customers can submit incidents, requests for repairs, change requests, and enhancement requests around the clock.

Knowledgeable Customer Support Center staff members are available live via phone from 7 a.m. to 7 p.m. Central, Monday through Friday. Customers can also reach a representative outside of these hours by leaving a voicemail. The receipt of a voicemail triggers a call forward to a Customer Support Center staff member, and